



Partner Program

MegaPath gives you a competitive edge in today's economy.

MegaPath's Data, Voice, Security, and hosted cloud-based services were created to give you and your customers a competitive edge in today's economy. We know that technology is driving—not following—today's businesses. MegaPath is committed to the success of your customers, because we know your reputation is at stake. This is why MegaPath provides our partners with dedicated pre-and post-sales resources, a partner portal, proven sales tools, and up-to-date partner communications.

Benefits and Features

MegaPath's multi-tiered Partner Program allows you to differentiate yourself, drive profitability, and succeed in today's marketplace. Our Partner Program offers a true partnership, channel neutrality, and MegaPath's abundant resources—including our Secure to the Core™ network and 24 / 7 / 365 support—to help ensure your success. We proudly partner with:

- VARs
- Agents
- Solution Providers
- Independent IP Consultants

Become a MegaPath Channel Partner today and take your business to the next level. MegaPath's success stems from our ability to choose and cultivate the right Channel Partners, as well as the flexibility and reach of our service offerings. We go out of our way to make sure you and your clients succeed.

- **Flexible revenue requirements.** MegaPath's multi-tiered program is designed to meet your revenue and business goals, with or without revenue commitments.
- **Tools for sales support.** The MegaPath Partner Portal gives you access to the latest partner news and provides you with the ability to access pricing for MegaPath services, pre-qual for service availability, provide real-time quotes, check the status on your orders, as well as access product collateral and online training.
- **Comprehensive unified product portfolio.** Increase your income by meeting more business customers' data, (Ethernet, T1 and Bonded T1, DSL, DS3/OCx, Cable, Wireless, Satellite), voice (integrated and hosted), managed security (private networking, UTM, and compliance services), MPLS, and managed IT services needs.
- **Dedicated Channel Managers and Sales Engineers who help you close your deals.**
- **Hands-on installation and project coordinators.**
- **Responsive technical support.**



Why MegaPath

- Flexible revenue requirements
- Competitive commissions and SPIFFs
- Unparalleled network reach
- Secure to the Core™ nationwide, MPLS, all-optical network
- Comprehensive product portfolio to serve customers of any size
 - Business Data services
 - IP Voice services
 - Security services
 - Cloud-based collaboration and data backup tools
- Training that works for any schedule
- Dedicated Channel Managers
- Dedicated installation and implementation teams
- 24 / 7 / 365 customer and technical support